



7th Year

February 20, 1978

Number 8

Calif. Phone Law

The Telephone Privacy Bill (A.B. 2179) introduced in Sacramento, Calif., on Jan. 10, 1978, by Assemblyman Lockyer has been enacted into law. The bill provides a means whereby telephone subscribers can avoid unsolicited commercial phone calls and prohibits the placing of any such calls, for whatever reason.

Simply, the bill provides a procedure for a telephone subscriber to notify the telephone corporation that they do not wish to receive unsolicited commercial telephone calls. It also requires that the corporation maintain a record of all subscribers desiring such telephone privacy and to make such privacy records available for a fee to persons or businesses who engage in placing such calls.

The bill prohibits the placing of any unsolicited commercial calls to any telephone subscriber who has requested that he be listed in a privacy record in accordance with the bill.

Enactment of the bill made it a part of Part 2 of Division 1, of the Public Utilities Code. It is "Chapter 9, Telephone Corporations - Article 1, Telephone Privacy."

The Bill reads:

As used in this article, the term "unsolicited commercial telephone call" means any telephone call placed for purposes of soliciting business by or on behalf of any business enterprise other than any of the following:

- (a) A telephone call placed in response to a request by the person called.

(Continued on Page 18)

Wanted

Old Pictures of Smokey Jones with elephants for use in book about his life.

(Rapid reply would be appreciated)

Contact: Robert "Smokey" Jones
P. O. Box 588
Bloomington, Calif. 92316

Phone: (714) 829-1856

CROWD PLEASER

Business during the Royal Hanneford Circus engagement at Roanoke was up 30%, according to show producer Tommy Hanneford. 'We have resigned the date for 1979,' he told Circus Report last week.

Throughout the date there was heavy press, radio and TV coverage and all reviews were favorable. One newspaper called the circus "best Shrine circus yet."

Later the show went into Myrtle Beach for two days, playing without a sponsor. Two of the four performances were complete sell-outs. Another successful engagement was the show's date at Columbia, S. C., where they were sponsored by the Jamil Shrine Temple.

A survey of some 100 boys and girls of each age group from 4 to 14 years of age, revealed that their favorite animals were monkeys and chimpanzees. Their dislikes were snakes and spiders.

(Continued on page 18)

ATTENTION

Would like to hear from Harry B. Chipman and also James A. Moran, both former circus people

BERNICE NEWTON
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PEOPLE

HANS WINN and family will be featured with the Hubert Castle Circus at Minneapolis (Minn) Feb. 25-Mar. 5th. They will be presenting their Death Walk, Aerial Motorcycle and Slide for Life acts.

JOSHUA SILVER, clown, is back at school working for a degree in business. He is also an assistant producer on an independent film about basketball called 'Champions.'

THE KLEMENTIS, bicycle act, worked an Austrian TV show, plus doing interviews for magazines, newspapers and radio shows during their recent visit to Europe.

LU ANN JACOBS, aerialist, has been signed for the 1978 season with the Royal Hanneford Circus. She is featured in the web number called "Pink Champagne."

BOBBY DAVIS worked as head rigger for the Royal Hanneford Circus during its engagement at Roanoke.

BOBBY GIBBS will work circus dates at Hot Springs, Ark. (Feb. 24-25), Amarillo, Texas (Mar. 28-30) and Dodge City, Kans., (April 1-2) with an elephant act, after which he will be joining Carson & Barnes for the summer tour.

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(Booked by Gunnar Amandis)
Tampa, Fla. — Tampa Fair (Booked by Helen Amandis)
Terre Haute, Ind. — Shrine Circus
(Booked by Helen Amandis)
West Orange, N.J. — Coronas Shrine Circus
May 13 to June 7 — South Carolina and Florida
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June 14 to 18 — St. Louis Shrine Circus (Booked by Fleckles)

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•

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Show Dates

Circus Vargas

Feb. 21-23 Killeen, Texas
24-26 Abilene

Cole All Star TV Circus

Feb. 20 Penn Yan, N. Y.
21 Westfield, Pa.
22 Tioga
23 Troy
24 Newfield, N. Y.
25 Lyons
26 Waterloo

L. N. Fleckles Circus

Feb. 21-26 Milwaukee, Wisc.

Hubler International Circus

Feb. 25-26 Elyria, Ohio

Sam T. Polack Circus

Feb. 24-25 Hot Springs, Ark.

Ringling-Barnum - Blue Unit

Feb. 21-26 Richmond, Va.

Ringling-Barnum - Red Unit

Feb. 21-22 Savannah, Ga.
24-26 Asheville, N.C.

Royal Hanneford Circus

Feb. 24-26 Charleston, S. C.

Royal Lichtenstein Circus

Feb. 21 Tacoma, Wash.
22 Lynwood
23 Longview
24 Bellingham

---- OTHER DATES ----

Boat Show

Feb. 21-26 Grand Rapids, Mich.

Dondi, the Baby Elephant

Feb. 21-26 Omaha, Nebr.

Fantasy On Ice

Feb. 22-25 Victor, N. Y.

Globetrotters

Feb. 23 Providence, R. I.

Holiday On Ice - Int'l

Feb. 22-26 Houston, Texas

Holiday On Ice - Nat'l

Feb. 22-26 Thibodaux, La.

Holveck & Co. (Magic)

Feb. 21-26 Los Angeles, Cal.

Ice Capades - Eastern

Feb. 21-28 Philadelphia, Pa.

Ice Capades - Western

Feb. 21-26 Indianapolis, Ind.

Ice Follies

to Feb. 26 Boston, Mass.

King Arthur, the Lion

Feb. 25-27 Kansas City., Mo.

Victor, the Rasslin' Bear

Feb. 22-26 Greensboro, N.C.

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THE AMAZING GOOD FORTUNE smiling upon **CLIFF VARGAS** seems almost like a form of witchcraft! Whatever . . . he can thank the gods for blessing the show with packed houses and turnaway attendance in its swing through southern Louisiana where temperatures dipped well below freezing -- as low, in fact, as 17 degrees. Any other circus playing under canvas in such bitter cold weather might have starved to death!

HORST MERKEL, 30 yr. old West German trainer now presenting Cuneo's large wild animal group (the cats were trained by Jean Michon, who, I understand, is returning - or already has - to Holland), was mauled on Dec. 27th by the white tiger, Tony. Merkel was reportedly clawed in the abdomen, groin and bitten through the left knee. Michon chased the white tiger from the prone trainer, held a second, smaller animal at bay. It's been speculated that a tiger in heat triggered the incident. The act was scheduled to open Jan. 12th at Saginaw for Fleckles.

Informed sources reveal that the Akron Shrine date, produced by Sam T. Polack, was cancelled and a day added to the neighboring Canton spot when the theatre where the Akron circus is held was scheduled for demolition.

Three white leopard cubs, believed to be the only ones ever born in captivity, are the objects of a big \$1,250,000 civil suit filed in L.A. Superior Court. Joseph Maynard, original owner of the cubs' parents claims the operators of Wildlife Way Station, where the cubs were born, violated an oral agreement which entitled him to half of any litter, plus the right to retain full-ownership of the mother. The cubs, which are not actually white, but extremely light, were born Nov. 26th. Estimated value of the animals is \$50,000 each.

On Jan. 16th **ETHEL JENNIER** married **HORST GEYER**, former tuba player with Beatty-Cole. It is the first marriage for the musician, the third for Ethel. Twelve guests were at the ceremony and reception, including Walter Jennier, Jr., and Buster and Helen Haig. Ethel will continue to be referred to professionally as "Ethel Jennier."

STALKING THE STRIP: Circus Circus is planning a 400 room expansion program which will increase their capacity to 1,200 rooms (bix must be good). Completion is expected within the year. . . Reno's Circus Circus is scheduled to open in May or June,

and building of an additional 600 room tower is well ahead of schedule according to Pres. **WILLIAM G. BENNET** . . . The Desert Inn also calls for a new 14 story hotel tower, plus a massive new casino. Opening for the partially reconstructed landmark is July 1. The Desert Inn tossed some 600 people out of work when it shuttered in 1977 . . . **HAROLD MINSKY**, whose family made burlesque famous (or infamous), died Christmas day at his Las Vegas home. He was 62. . . **HALLELUJAH HOLLYWOOD** continues to be the strip's show of shows with its colorful, computerized sets, awesome in their versatility, and smashing costumes by famed **BOB MACKIE** and **RAY AGHAYAN**. **SEIGFRED & ROY** are the show's superstars, now joined by the **ARGENTINIAN GAUCHOS** (formerly at the Dunes), and **GRAN PICASO**, manipulator of frisbees, ping pong balls, etc. Of note is the giant ferris wheel used in the St. Louis Fair segment, plus **WAYNE ALBRITTON**'s entrance via an overhead trapeze. Reno, by the way, will also open an **MGM Grand** in the future. And, in case ya care, singer **WAYNE NEWTON** is the highest paid star in Funzville.

DARRYL PONICSAN, author of Tom Mix Died For Your Sins, has turned out a circus novel, **THE RINGMASTER**, culled from travels and experiences with **SID KELLNER**'s G-M Circus during the spring of '76. Although it is not generally known, Ponicsan invested ten grand in that spring tour.

SNAPSHOTS: **BETTY HUBLER**'s daughter **FRITZIE** is doing a trap act. Son, **BOBBIE**, is a rigger with Hamid-Morton. Betty, of the Sensational Kay's hi-wire act, handles wardrobe on the Texas dates . . . **JIM NORDMARK**'s mother passed away in January. His new magic opus went into rehearsal Jan. 29th, opened Feb. 10th in Michigan . . . **ENCHANTED VILLAGES** went on the auction block Jan. 8th . . . **BETTY ESCALANTE**, L.A.'s "hostess with the mostest" tossed her annual Xmas Xercise with Milonga Cline, Esther Escalante, Chata Weber, Blanca, Dorothy Herbert, Bobby Kay, the Chandlers, Tommy Bentley and Chuck Clancy among the frolickers . . . **DUBSY-JORDAN** Circus does only 2 shows a day at the Hall of Fame, breaking the old format of 4 a day. Here's how. First half, 20 minutes off, second half, 20 minutes off, then ditto . . . The harsh storms of January caused the cantilevered roof of the Hartford (Conn) Civic Center to collapse minutes after crowds attending a

(Continued on Page 16)

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SHE IS HOME

Aerialist Bridgett Ballantine fell from her rigging during a performance of Circus Vargas at Brownsville, Texas, on Feb. 2nd.

She reportedly broke her pelvis and three ribs, landing on the stage rather than the concrete, and has returned to Florida.

Party Time

While Jungle Wonders Circus played a two day stand in Douglas, Ariz., owner Gopher Dawnport hosted a steak fry in the tent for show personnel and circus fans. Local radio and the press were also on hand. Mel Silverlake showed two films and a good time was had by all.

..... Ken 'Turtle' Benson

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In Memoriam

FREDDIE FREEMAN, retired clown, died at his home in Sarasota, Fla., on Sept. 30, 1977. He had appeared with most of the major shows in the country, working in riding acts and later as a clown. He retired from the Ringling-Barnum Circus in 1966. He is survived by his wife, Mickey.

PINK W. "Pinky" MADISON (65) retired elephant trainer, died in Honolulu, Hawaii on Feb. 1st of injuries suffered in a car accident. A native of Clarion, Iowa, he retired from a lifetime of working with elephants in 1973 and returned to live in Hawaii, which was his wife's former home.

He handled elephants on almost every big show in the country, and with his wife, June, a former hula dance teacher, he had the MGM elephants for several years and worked them with several Tarzan films. He worked with Polack Bros. Circus for seven years and handled the elephants at Benson's Animal Farm for a long time.

Since retiring he had been employed by E. K. Fernandez Shows, in charge of canvas repair. His twin brother, Slivers, also an elephant trainer, died several years ago. His wife, June, a sister and brother survive.

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Elephants

The following additions and corrections have been received following the publication of the recent Elephant Census.

The elephants Debbie, Lisa, Dixie and Misty of the former Enchanted Village Park are currently being kept at the Holter Ranch in Southern California.

Gary Johnson owns Bimbo, Vance and Casey, all male elephants. He recently obtained the female Shelby.

The elephant Beulah, owned by R. W. Commerford & Sons, Inc., is still in their possession. The anticipated sale of the elephant to Mr. Davenport did not materialize.

The elephant Tia, one of the Eloise Berchtold elephants was omitted, as was Morgan Berry's elephant Me Tia, which had been rented to the Hartzell Family circus for several years. This animal is now rented out to the Wildlife Safari Park in Oregon during the summer.

EARLY START

There are always a few problems in setting up a new business. The giant MGM Grand Hotel now under construction in Reno and due to open in May, has already hired 80 women for the chorus line for the new showroom, and all reports are that they are really gorgeous.

They're on hand already, rehearsing for 15 different numbers. But they rehearse at night. How come? A hotel spokesman reports, "So the workmen now on the premises will work during the day. Otherwise they'd just be ogling the girls."

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Miscellaneous

A show called California Circus is reportedly scheduled to play Oakland (Calif.) on April 26 for the Cerebral Palsy association.

Schottzie, the Cincinnati (Ohio) Zoo's 19 year old elephant died late last month shortly after it was found lying on the floor of its quarters.

A baby camel named Cleo was born on RBBB Red Unit at Venice, Fla. about Feb. 1st.

Veterinarians removed a cataract from the eye of Pasha, an elephant at the Brookfield Zoo in Chicago (Ill) early this month.

Variety magazine published its annual special issue for 1978 on Jan. 2nd.

The Magic Cellar in San Francisco (Calif.) will close down this month. The building is scheduled for demolition.

The magazine All Cats for Dec. 1977 has a story with photos about a trained house cat. The article was written by D. L. Simpson who trained the animal.

In Memoriam

LEILA HYAMS (72) actress who appeared in silent and early sound films, died at her home in Bel Air, Calif., on Feb. 4th. Retired since 1936, she had appeared in such films as "Yellow Dust", "Ruggles of Red Gap" and the film "Freaks." Her husband, Phil Berg, survives.



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AVAILABLE MAY and JUNE

PEOPLE

CARLA WALLEDA has been signed to appear with the Wonderful World of Circus for its 1978 tour. She will present her high act as a free attraction at the conclusion of each performance of the circus.

GIUSTINO LOYAL, retired bareback rider; ANDRES ATAYDE, circus owner who died in 1975; TERRELL JACOBS, wild animal trainer who died in 1957; and DOROTHY HERBERT, retired equestrian, were recently inducted into the Circus Hall of Fame.

FOSTER BROOKS, the 'loveable lush' was a television news anchorman before he got into show business.

BUDDY ROGERS (Nature Boy) a top wrestler during the early days of TV, is now retired and sells real estate on a part-time basis in Camden, N. J.

DONALD O'CONNOR AND GINGER ROGERS will share the billing when they appear together at the London Palladium in March.

Miscellaneous

During last week's hectic Los Angeles, Calif., flood and storm three lions escaped from the Little Africa Compound in Canyon Country, 35 miles north of Los Angeles. The lions got loose when their cages were washed away and they took off, hunting for dry ground.

Sheriff's deputies shot and killed the frightened beasts with rifles after searching for them for several hours.



THE CIRCUS REPORT is published each week by Don Marcks, 525 Oak St., El Cerrito, Calif. 94530. Phone: (415) 525-3332.

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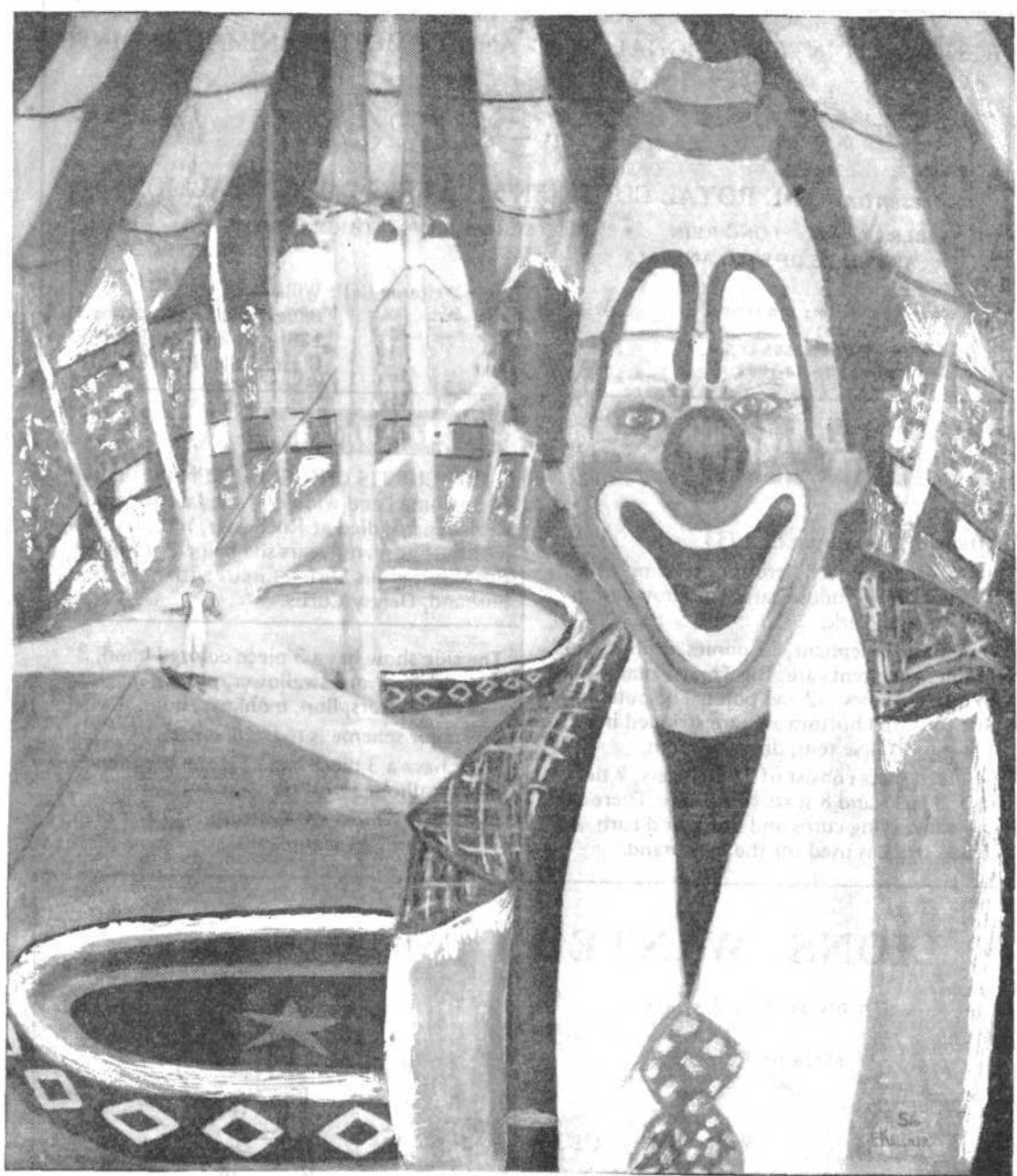
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YEARS AGO

HUNTS CIRCUS

Pittsfield, Mass. - Aug. 9, 1933

Hunts Circus arrived here about 7 a.m. with 17 trucks and 6 house cars. The show set up at Wahconah Park.

They have 1 elephant, 12 ponies, 3 horses and 3 mules. The tents are: Big Top (4 center poles, 16 quarter poles, 52 end poles. The poles have blue tops, red bottom and are stripped in red), side show, horse tent, dressing room.

Reserved seats consist of 15 stringers, 7 tier high, 3 jacks and 8 seats to a plank. There are two canvas ring curbs and one wood curb. A canvas truck is used for the bandstand.

In Memoriam

EDNA CURTIS CHRISTIANSEN (87) noted horsewoman and widow of the late Jorgen M. Christiansen, died at Rochester, Ind., last month. For many years she helped produce the Minneapolis Shrine Circus with her late husband, Denny Curtis.

The side show has a 3 piece colored band, 3 Hawaiians, sword swallower, punch, magic, 4 cages (2 bears, lion, monkeys, hog).

The color scheme is red and white.

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Introducing PEOPLE

Doug and Donnie Kornegay keep busy in the Houston area with their magic shows — Magicians Ed and Terry Campagna are working on a cruise ship in the Caribbean — Don Brandon is busy doing both matinee and night shows — Senator Clauder plays birthday party dates on a continual basis.

No No, the clown, worked the Galvez Mall at Galveston, Texas, doing promotion ahead of Circus Vargas, where he showed children how to make up as a clown. He also works promotions for Church's Fried Chicken.

Bill Siros is taking time off from his thrill show to build illusions. He opens with the Thrill Show at the Superdome in New Orleans this April.

Walter Blaney and Sandy Ring played the National Audio Visual Show for Fairchild at the Hyatt Regency Hotel — Steve Baker was in from California to do escapes — Carazini, also

JIM SILVERLAKE will serve as manager of the Great American Circus this season for HOXIE TUCKER. It was Jim and not Mel Silverlake who visited Circus Vargas in Tampa, Fla. MEL has his snake show and the side show on the Gopher Davenport Circus.

BILL and ONALEE WILLIAMS are visiting in Los Angeles (Calif.) showing off their newly purchased Apollo motorhome.

TOM UPTON continues to add to his circus film collection with the addition of some rare films of early day shows.

from California, is playing the Million Dollar Dump, presenting his comedy magic act as a part of the Paul Scarn's Comedy Ala Vegas show — Ken and Roberta Griffin will soon be leaving Houston for their 1978 tour.

..... Betty De Holt

MANY THANKS

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FOR YOUR PROMPT AND EFFICIENT SERVICE IN MAKING ALL OF OUR TIGER CAGES, RIGGING, PROPS AND SPECIAL EFFECTS FOR THE 1978 EDITION OF ROYAL HANNEFORD CIRCUS.

A SPECIAL THANKS TO GENE VERCHESKI AND BILL SWARTZ.

..... TOMMY and STRUPPI

SHRINE CIRCUS

The program presented for the Louisville, Ky., Shrine Temple on Feb. 1-5, featured:

Overture; Princess Whitecloud, cloud swing; Pat Anthony, wild animals; the Apollo Duo, aerial cradle; Miss Peggy, tightwire; Senorita Carolina, hand balancing; the Clowns; Killer Willard, the boxing kangaroo; the Elkins Sisters dogs/acro; Tony Smaha, Jr., horse; Clowns; Baby Doni, the elephant; The Obandos, high wire; Christina's chimps; Clowns; the circus elephants; the Francony Duo, double trapeze; Gorilla Parody; Jorge's Funny Ford; Clowns and the Espanas Flying act.

The show staff included: Sam T. Polack, producer; Al Dawley, ringmaster; William 'Boom Boom' Browning, band leader; David Drzewick, lighting; Rosell and Carlos Obando, props; with Clown Alley consisting of: John McKay, David Chabira, John Benaka, Les Schmitt, Mary Wise, Phil Granger and Michele Malvern.

In Memoriam

FRANK TORRANCE (71) retired aerialist who was featured with Ringling-Barnum in an aerial perch act with his wife which was known as "Victoria and Torrance." Survivors include his wife, Peggie, daughters Ellen and Victoria and a son Phillip.

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PEOPLE

RICK JONES, drummer, is undergoing surgery at St. Vincent's Hospital in Hollywood, Calif. He has been wintering in Southern California, working with an All Star Jazz group and touring in the summer with Big John Strong.

BARRY SLOAN is working with the Stebbing Royal European Circus at West Palm Beach, Fla.

GARY and **ZOE ANN HENRY** are framing a snake show for the 1978 tour with Circus Gattini in Canada.

SMOKEY JONES is working on a book about his life and the training of elephants. Assisting him is Dr. **JACK ADAMS** of the Dominguez Hills University.

VALENTIO (Eduardo Juarez), high wire star, will be working as a free attraction at the Haleiwa Sea Spree in Hawaii on Feb. 18-20. Also appearing will be **KENT GHIRARD**'s Aloha-land Pony Circus.

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BILLY BARTON (Continued)

basketball game had left . . . ROBIN KUBEA, former partner in the PEGGY MILLS "Franconi Duo" double trap act, is now flying with the FLYING ESPANAS . . . GIL MILLER returned from his talent-scouting European junket empty-handed, will try again in 6 months. Gil was personally selected by PRINCE RANIERI to be the American Rep. of Circusfest, which Gil will make an annual event. In Europe he caught the Yong Bros. on Circus Amar, visited with WOLFGANG HOLZMAIR, and took in the Moulin Rouge show in Paris . . . JENNY WALLEDA is juggling wits trying to come up with new "dance themes" for the Sat. Nite Dances at Showfolks, which she launched in Jan. See you down the road, luvs.

Visitors

Visitors on the Circus Vargas lot at McAllen (Texas) were: Capt. James and Kathleen Davis, Bobby and Rosa Gibbs, Wesley Brown, the Clark Family, B. K. Silverlake, Melvin Ray and Manuel King.

FIRE!

Fire, of an undetermined origin, completely destroyed the big La Scala Night Club in Barcelona, Spain, early this month. The building and everything within it were declared a total loss.

Among the acts appearing at the club were the Niccolini Brothers, world famous chimp act. They report that all their props and costumes were lost in the blaze.

WANTED AIR CALLIOPE

MAIL: Description, Price and
if available, picture.

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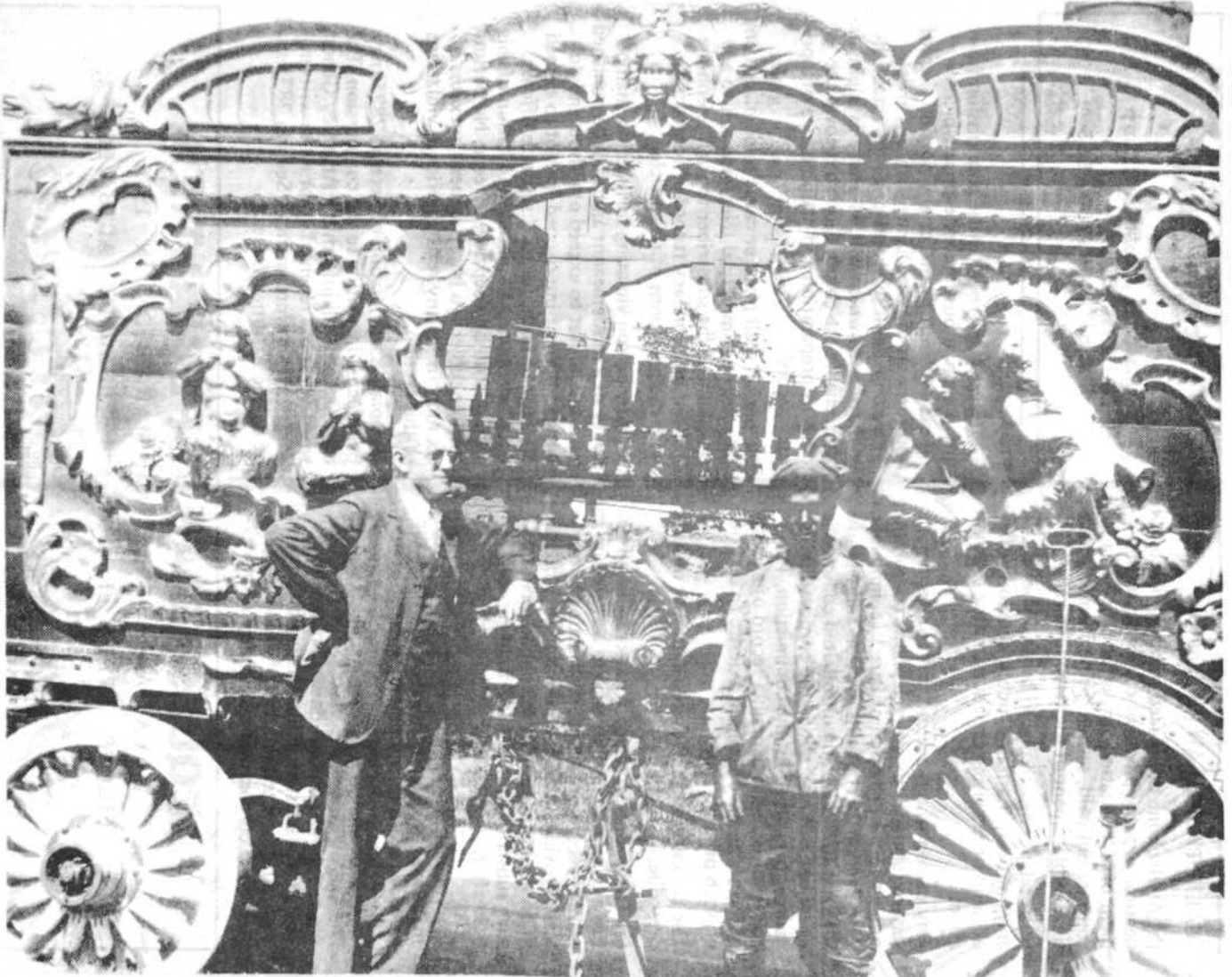
Show Program

The Hubler International Circus kicked off its season by playing the 9th annual PTA Circus at Mentor, Ohio, on Feb. 18-20.

The show staff included: Hugh Brown, chairman and President of the PTA; George Hubler, executive producer/director; Billy Barton, performance director; Florine and Phil Oler, music; Bobby Davis, prop boss; Jake Conover, electrician; Stan Smith, concessions; Ted Hieronimus, sound; Paul Kohler, ringmaster and Fairchild-Lenox-Hemmell, aerial ballet.

The program featured: Overture; Spec; Sergio Duo, trampoline; Joyce Rice, batons; Fairchild Family, trampoline; Jorge Barrera, lions; Mr. Sensation, cloud swing; Freddie and Fellows, comedy; Karen Nyce, one finger stand; Joyce's ponies; Ms. Rice, juggling; the Espanol Duo, juggling; Marie Louise, sword balance; Jo Ann & Sunny, seal act; Clown Number; the Kle-mentis, bicycles; Joselito, high wire.

Second half overture; Ethel's Greyhounds; the Aerial Ballet featuring Aerialetta; the Fairchild Kids; Al and Joyce Vidbel, elephants; Lucky drawing and the Sergio Ramos Flyers.



CALIF. PHONE LAW (Continued)

(b) A telephone call placed primarily in connection with the payment of a debt, settlement of an obligation, or performance of a contract not paid, settled, or performed at the time of placement of the telephone call.

(c) A telephone call placed by or on behalf of any political, charitable, public opinion polling or radio or television broadcast rating organization.

Any person who is a subscriber to telephone service furnished by any telephone corporation subject to the provision of Part 1 (commencing with Section 201) of this division and who desires not to receive any unsolicited commercial telephone call may notify the corporation in a manner prescribed by the commission. The corporation shall maintain a record of all subscribers who have signified a desire to be listed on such privacy record.

The commission shall by regulation or order prescribe:

(a) The manner in which a subscriber shall notify a corporation of a desire to be listed on the privacy record or to have such listing terminated; provided, that such election may be made upon the installation of telephone service to such subscriber and not less than annually thereafter.

(b) The manner in which a corporation shall make available to any business enterprise the privacy record or any portion thereof whenever such business enterprise proposes to place any unsolicited commercial telephone call.

No telephone corporation shall make any charge to a subscriber for a listing on a privacy record or for a termination of such listing. A telephone corporation may charge not to ex-

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ceed a fee prescribed by the commission from any person or business enterprise which requests a privacy record or any portion thereof for purposes of compliance with this article. The commission shall authorize the establishment of a fee which will, as nearly as is practicable, enable the corporation to recover the costs of preparation and maintenance of a privacy record.

No person shall place or cause to be placed any unsolicited commercial telephone call to any telephone if the subscriber to such telephone is listed on a privacy record in accordance with the provisions of this article.

(b) Any person violating this section shall be guilty of a misdemeanor and shall be punished by a fine of not to exceed one thousand dollars (\$1,000) or imprisoned for not to exceed 30 days, or both, for each separate offense. Each telephone call placed in violation of this section shall be a separate offense. No person shall be subject to imprisonment in excess of six months for any related series of violations of this section.

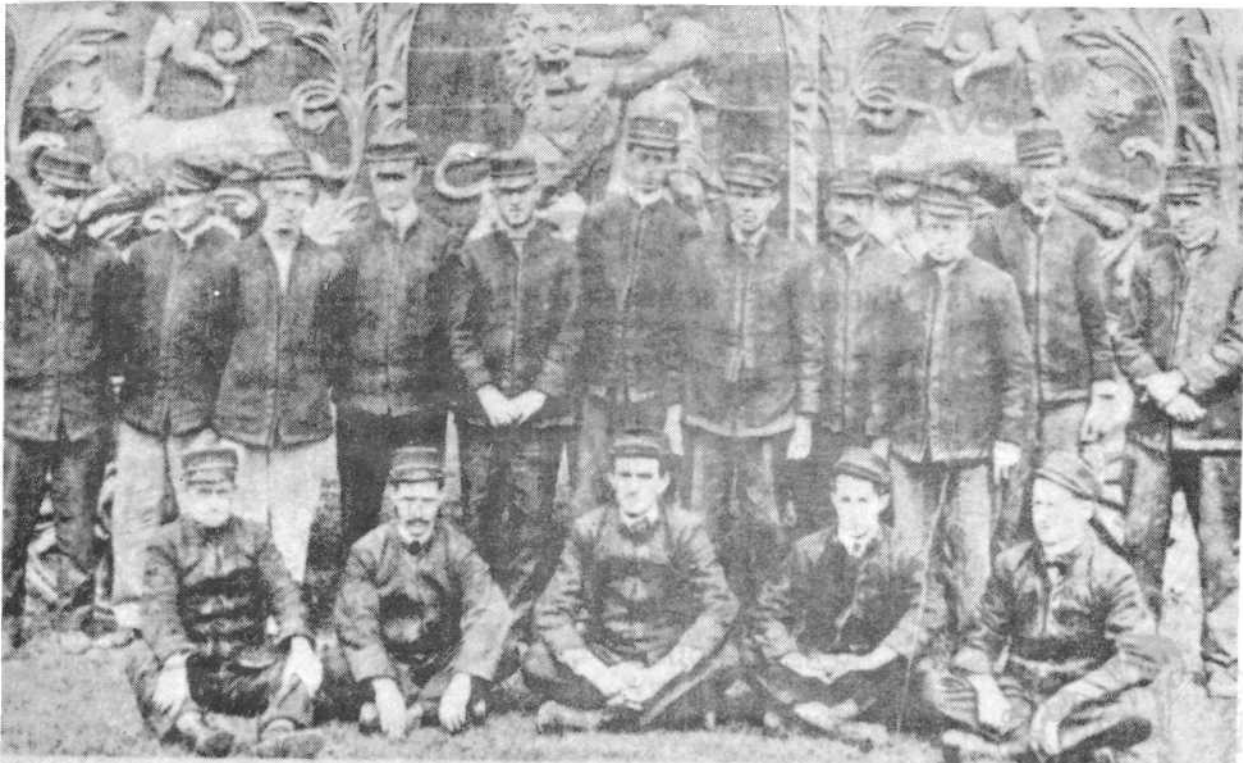
Complaints of violation of Section 2825 may be directed in writing to the commission. The commission shall inform the Attorney General whenever it has received 10 or more written complaints. Enforcement of Section 2825 shall be by the Attorney General.

EQUESTRIAN SPECIALTIES

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